

JÖRG WEBER

CURRICULUM VITÆ

CONTACT DETAILS

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CURRENT POSITION & AFFILIATION

01/2015–date *Postdoctoral Research Fellow at the University of Nottingham*
School of Economics, Network for Integrated Behavioural Sciences (NIBS),
Centre for Decision Research and Experimental Economics (CeDEx).

RESEARCH INTERESTS

My interests lie at the intersection of applied behavioural economics and contemporary public policy concerns. In particular in household finance and financial decision making, using both microeconomic- and experimental methods. My research covers cognitive biases and (sub)optimal financial choice, consumer irrationality, and individual preferences and choice.

EDUCATION

10/2011–03/2015 *Ph. D Economics, University of Nottingham*
Thesis title: “Essays in Financial Literacy and Decision Making”.
Supervisors: Professor Robin Cubitt and Dr John Gathergood.
Examiners: Professor Abigail Barr and Professor Michael Haliassos.

09/2010–09/2011 *M. Sc Behavioural Economics, University of Nottingham, Distinction.*

09/2006–06/2010 *B. A. (Honours) Economics, Edinburgh Napier University, Distinction.*

JOURNAL PUBLICATIONS

2017 [Financial Literacy: A Barrier to Home Ownership for the Young?](#) (with J. Gathergood).
Journal of Urban Economics, 99, pp. 62–78.

2017 [Financial Literacy, Present Bias and Alternative Mortgage Products](#) (with J. Gathergood).
Journal of Banking & Finance, 78, pp. 58–83.

2015 [Credit Counseling: A Substitute for Consumer Financial Literacy?](#) (with R. Disney & J. Gathergood). *Journal of Pension Economics and Finance*, 14(4), pp. 466–491.

2014 [Self-Control, Financial Literacy and the Co-Holding Puzzle](#) (with J. Gathergood).
Journal of Economic Behavior & Organization, 107 (Part B), pp. 455–469.

WORKING PAPERS

2017 [How Do Individuals Repay Their Debt? The Balance-Matching Heuristic](#) (with J. Gathergood, N. Mahoney & N. Stewart).

2017 [Learning, Liquidity and Credit Card Fees](#) (with J. Gathergood, N. Stewart & H. Sakaguchi).

2017 [Relative Rank and Life Satisfaction: Evidence from US Households](#) (with G.D.A. Brown & J. Gathergood). *Under review.*

MANUSCRIPTS IN PREPARATION

- “Assessing choice overload in a complex environment” (with C. Starmer & R. Cubitt).
- “Simplicity seeking: attitude to risk, not choice overload, predicts behaviour”.
- “The certainty effect outside pairwise choice experiments” (with J. Schulz).

OTHER PUBLICATIONS

- 2015 [Impact assessment for Financial Education](#) (with J. Nieboer). In: *Wired for Imprudence: Behavioural hurdles to financial capability and challenges for financial education*. London: Royal Society for the encouragement of Arts, Manufactures and Commerce.

SEMINARS & CONFERENCE PRESENTATIONS

- 2017 NIBS 2017 Workshop: Behavioural Science & Public Policy, University of Warwick. Invited speaker at the workshop on “Individual Decision Making and Choice Freedom”, University of Rennes.
- 2016 Research in Behavioural Finance Conference 2016. Vrije University Amsterdam. Consumer Choice in Mortgage Markets. Imperial College London & FCA, London. ESA European meeting 2016. University of Bergen. Invited speaker at the ‘First Workshop on Behavioural Data Linking’, LSE. Invited seminar at the University of Hamburg, Chair of Behavioral Finance. NIBS 2016 Conference: Assessing well-being when preferences are incoherent. UEA, UK.
- 2015 Society for Experimental Finance Conference. Radboud University Nijmegen. Royal Economic Society Annual Conference. University of Manchester.
- 2014 Invited seminar at the University of Frankfurt, Chair of Finance and Economics. Research in Behavioural Finance Conference 2014. Erasmus University Rotterdam. SABE 2014 Conference: Stretching Behavioral Economics. Lake Tahoe, USA. NIBS 2014 Conference: Household Financial Decision Making and Behaviour. University of Nottingham.
- 2013 PHF-SAVE Conference: Household Finances, Saving & Inequality. Deutsche Bundesbank.
- 2012 Spring Meeting of Young Economists 2012. University of Mannheim.

PROFESSIONAL ACTIVITIES

- Refereeing Journal of Economic Behavior & Organization, Journal of Development Studies, International Review of Economics and Finance, Journal of Behavioral and Experimental Economics, Economic Notes.
- 2015–date Co-organiser of the weekly CeDEx seminar series, University of Nottingham.

TEACHING

University of Nottingham:

- Household Finance (PG Masters)
- Applied Econometrics with Stata & EViews (UG Level 3)
- Current Economic Issues (UG Level 1)
- How do Markets Work (UG Level 1)

RELEVANT WORK EXPERIENCE

- 06/2013–09/2013 *Behavioural Insights Team, Cabinet Office, Westminster, London.*
ESRC-funded policy placement.

- 07/2012–07/2013 *University of Nottingham, Graduate School*
Demonstrator for the ‘Presentation Skills for Researchers’ workshop.
- 06–08/2009 *DIW Berlin (German Institute for Economic Research)*
Two-month internship in the department of Macro Analysis and Forecasting.
- 2007–2010 *SIC! Software GmbH, Heilbronn, Germany*
Worked as a software analyst and in management during the summer.

WORKSHOP & SUMMER SCHOOL PARTICIPATION

- 2014 *Winter Workshop in Economic Theory: University of Southampton.*
- 2013 *ESSEXLab Experimental Workshop: University of Essex.*
Summer School on Experiments & Economics of Organisation, UEA, UK.

GRANTS & AWARDS

- 2016 *NIBS research grant* to investigate choice overload.
- 2013 *School of Economics Teaching Excellence Award (University of Nottingham).*
ESRC Internship Award for research fellowship at the Behavioural Insights Team.
- 2012 *School of Economics Best Presentation Award (University of Nottingham).*
- 2010 *ESRC 1+3 Studentship* for M. Sc and Ph. D studies (award number ES/Io22821/1).
Edinburgh Napier University. Prizes won for graduating top of class, best undergraduate dissertation and extraordinary academic achievements.

SOFTWARE EXPERIENCE & OTHER SKILLS

- Specific Skills Extensive programming skills in Stata, L^AT_EX, PHP, MySQL.
- IT Knowledge Project development and software analyst experience.
Extensive knowledge of computer hardware and software.
- Languages German (native speaker), English (fluent).

REFERENCES

Professor Chris Starmer
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